

Corero Network Security PLC

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Corero Network Security reveals new customer orders through Juniper resale partnership, as well as two separate 100Gbps orders

Corero Network Security PLC (LON:CNS), the network security company, has announced new customer orders through the Juniper resale partnership as well as two separate 100Gbps orders, totalling over \$1.0 million, for its leading SmartWall DDoS protection products.

In a statement, the AIM-listed firm said the Juniper resale deals follow successful trials, which further demonstrated the value of combining Juniper's MX Series router and Corero's Threat Defense Director SmartWall software solution.

READ: Corero forecasts revenue growth from Juniper resale partnership
During these trials, it added, the Corero/Juniper collaboration delivered market-leading protection against the threat posed by DDoS attacks as well as enabling these Juniper customers to generate incremental revenue by delivering DDoS protection services to their own customers.

The Juniper customers are a leading S&P 500 communication infrastructure provider and a large Japanese electronics company, the group said.

In addition, the company revealed further sales of its 100Gbps solution to a new US regional Internet service provider customer, as well as a significant expansion order from a US-based top 10 hosting provider customer.

Ashley Stephenson, Corero's CEO commented: "We are delighted to announce over \$1 million of new orders and more importantly, to confirm encouraging sales progress from our strategic partnership with Juniper.

"These wins further demonstrate the growing opportunity of 100Gbps DDoS protection solutions as customers expand their Internet connectivity, and further reinforces our view that the Juniper partnership has the potential to fuel significant contract momentum in the medium term."

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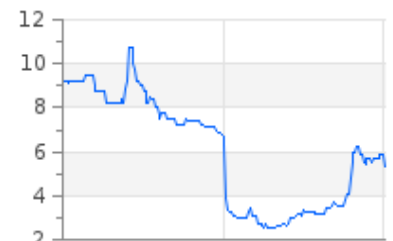
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Price: 5.375

Market Cap: £26.6 m

1 Year Share Price Graph



January 2019 August 2019 January 2020

Share Information

Code: CNS

Listing: AIM

52 week High Low
10.9 2.35

Sector: Software & services

Website: www.corero.com

Company Synopsis:

Corero Network Security is a leader in real-time, high-performance Distributed Denial of Service ("DDoS") defence solutions.

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