

W.W. Grainger

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Grainger said February sales rose 18% on volume and acquisitions

W.W. Grainger (NYSE:GWW) said Monday its daily sales in February grew at their fastest rate in a year to 18 percent driven by higher prices and volumes.

Grainger said acquisitions added an extra five percentage points to sales.

Stripping out acquisitions, the company said organic sales grew 13 percent, including 12 percentage points from volume and three percentage points from price, partly offset by a two percentage point decline from lower sales of seasonal products.

The latest period had one extra shopping day. The first quarter 2012 will have the same number of selling days as last year, it added.

In the U.S. – which is Grainger's top line performer – sales grew 12 percent. Sales in Canada went up 13 percent, while its other businesses rose 28 percent, excluding acquisitions.

Grainger is slated to report first quarter earnings on April 17.

The company, which generated sales of \$8.1 billion in 2011, is a broad line supplier of maintenance, repair and operating products and based in Chicago.

Shares of Grainger rose 0.87 percent to \$213.62 apiece on the New York Stock Exchange on Monday afternoon.

Price: 414.58

Market Cap: \$22.25 billion

1 Year Share Price Graph



Share Information

Code: GWW

Listing: NYSE

52 week	High	Low
	423.56	201.93

Sector: Business & education services

Website: www.grainger.com

Company Synopsis:

W. W. Grainger, Inc. distributes facilities maintenance products and provides related services and information used by businesses and institutions primarily in the United States, Canada, Japan and Mexico. It is the supplier of facilities maintenance and other related products and services in North America.

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