

# Telit Communications PLC

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## Telit's factory solution adopted by John Deere

John Deere, the famed industrial and agricultural vehicles maker, has chosen wireless machine-to-machine specialist Telit Communications Plc (LON:TCM) for an Internet of Things (IoT) solution.

John Deere, the brand used by US\$26bn company Deere& Company (NYSE:DE), is adopting Telit's deviceWISE Industrial IoT (IloT) platform at its factory operations.

The deviceWISE IloT platform, part of Telit's IoT Factory Solutions makes it possible for John Deere to collect and analyse real-time assembly information to improve line efficiency, prevent unplanned downtime, and improve efficiency throughout the supply chain.

Manufacturers can use Telit's deviceWISE IloT platform to connect seamlessly to third-party applications and suppliers to accelerate time to revenue and ensure regulatory compliance.

"Just three months ago, we expanded our IoT Services business with the formation of the Telit IoT Factory Solutions unit and we are delighted to add John Deere to our growing list of customers," said Yosi Fait, finance director and president of Telit.

"The deviceWISE IloT platform allows John Deere to seamlessly connect a wide variety of operation and production assets - PLCs [production line control systems], DC tools, energy management and more - with enterprise applications, giving John Deere the flexibility to optimise manufacturing and improve plant operations," Fait added.

The good news did not stop there for Telit on Tuesday as it announced it had received certification from a major US telecoms carrier for its LTE module for use on the carrier's North American LTE wireless networks.

The CAT-1 module is the first in its class to be certified by this carrier, Telit revealed. The carrier operates 2G, 3G and 4G networks.

"This is an important development for us as it means that our CAT-1 IoT module is approved for immediate deployment in scale on this major North American telecoms carrier's pioneering CAT-1 service, on the carrier's LTE networks," said Oozi Cats, Telit's chief executive.

"As we indicated in March, our US 2015 revenues were held back as some customers in the home security, energy and transportation markets delayed their LTE deployment while waiting for the LTE-Cat 1 products to be ready and certified.

"Adding this CAT-1 certification paves the way for our customer to launch LTE-CAT-1 based products and accelerate their IoT deployments, and also paves the way for developers and integrators to leverage not only current capabilities but also the evolution of technologies slated to enhance LTE communication in the future," Cats added.

**Price:** 159p

**Market Cap:** £209.39M

### 1 Year Share Price Graph



### Share Information

**Code:** TCM

**Listing:** AIM

**52 week High Low**  
192.00p 112.00p

**Sector:** Technology Hardware & Equipment

**Website:** www.telit.com

### Company Synopsis:

*Telit is the global leader in IoT enablement. Our enterprise-grade hardware, connectivity, and platforms transform business through the power of IoT. With over one thousand of the world's leading IoT experts, we share a relentless commitment to delivering the future of digital business for our customers.*

### Author:

**Proactive Investors Ltd**

**+44 (0)207 989 0813**

**action@proactiveinvestors.com**

Telit's dual-mode LTE CAT-1 IoT module (LE910-NA1) with fallback to 3G, supports LTE bands 2, 4, 5, 12 and 13 as well as 3G bands II and V. It is a member of Telit's best-selling xE910 family and can be applied as a drop-in replacement in existing devices based on the family's 2G and 3G models.

Shares in Telit were up 1.4% to 199.5p in early trades.

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Contact us +44 (0)207 989 0813 [action@proactiveinvestors.com](mailto:action@proactiveinvestors.com)

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